



Business Outreach Program Overview

Organization, Personnel & Technology Committee

Item 7d

June 14, 2016

Core Objectives & Benefits

- Outreach
 - Increase competition
 - Strategic alliances
- Small/Disabled Veteran Business and Regional Business Participation
 - Metropolitan goal of 25%
- Contract Monitoring
 - Compliance and utilization

Business Outreach Program History

- Small Business/Regional Program adopted in 2001 by the Board
- Disabled Veteran Business program established in 2006
- Current Small/Disabled Veteran goal is 25%
- Re-Investment of \$1.2B to Small/Disabled Veteran businesses
- Database of 10,000 small businesses reflect the diversity of the region

Metropolitan Contracts



Construction

- Establishing the Small/Disabled Veteran Requirement
 - Construction projects over \$100,000
- Exemptions (waivers)
 - Specialty work
 - Emergency projects/shutdowns
 - Pre-Qualification list
- Procedures to determine Small/Disabled Veteran Business Requirement
 - Scope of Work
 - Project cost estimates including line items
 - Market availability

Procurement and Professional Services

- Small/Disabled Veteran Business and Regional Incentives
- Establishing the Incentives
 - Procurement: over \$75,000
 - Professional services: individually reviewed
- Exemptions (waivers)
 - Government agencies
 - Emergencies
- Procedures in applying the Small/Disabled Veteran Business Incentive
 - Certification verification
 - Service area verification

Monitoring

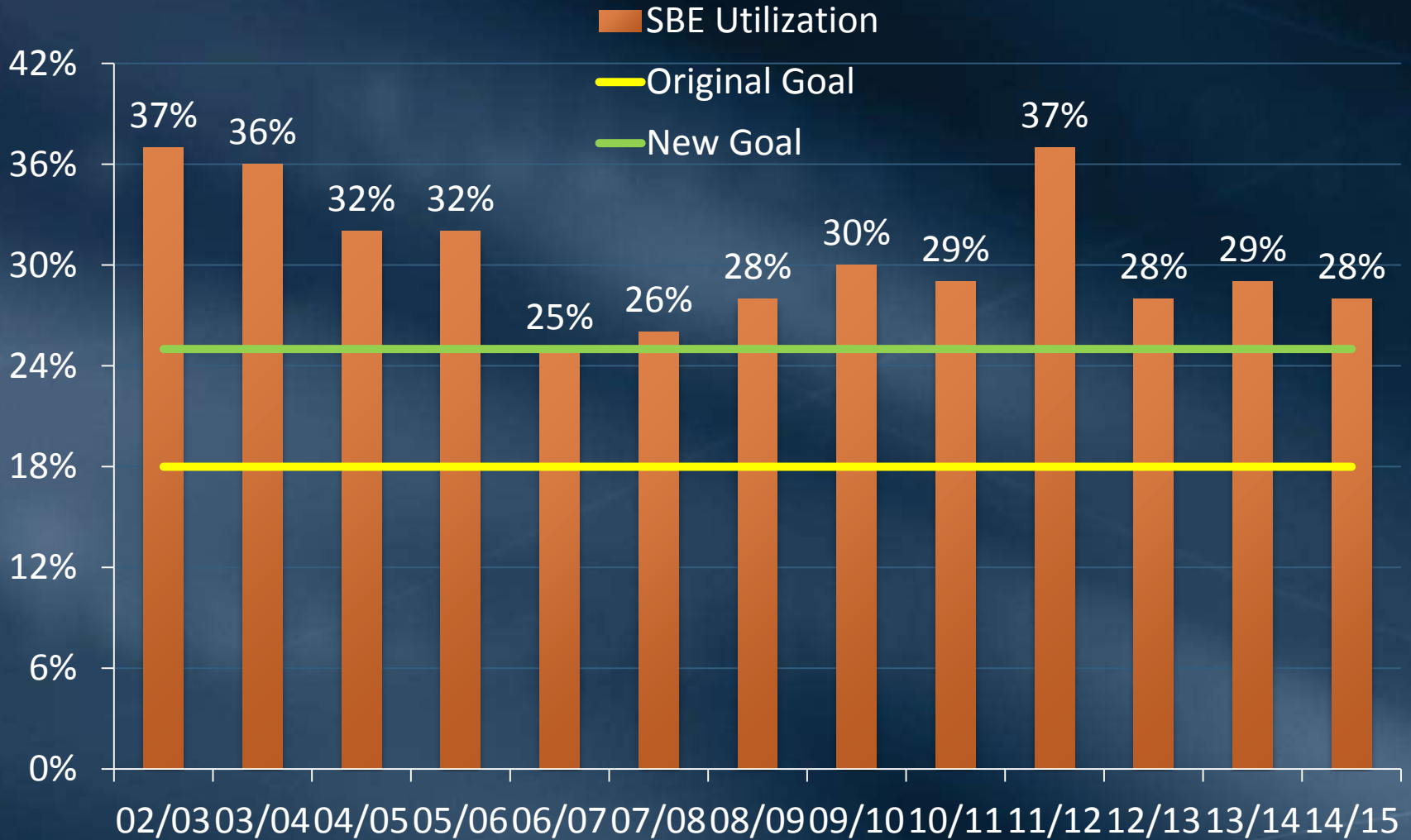
- CCAP

- Tracks compliance on S/DVBE subcontractors and suppliers under contract provisions
- Schedule meetings with Prime/AA to review S/DVBE performance relative to project completion
- Tracks economic development efforts
- Monitor SDVBE spend at the Agreement level

Benefits of a Small Business Program

- Increased competition
- Access to new concepts and technologies
- Economic development
- Recycling dollars back to rate payers

Total SBE Utilization



Review



