



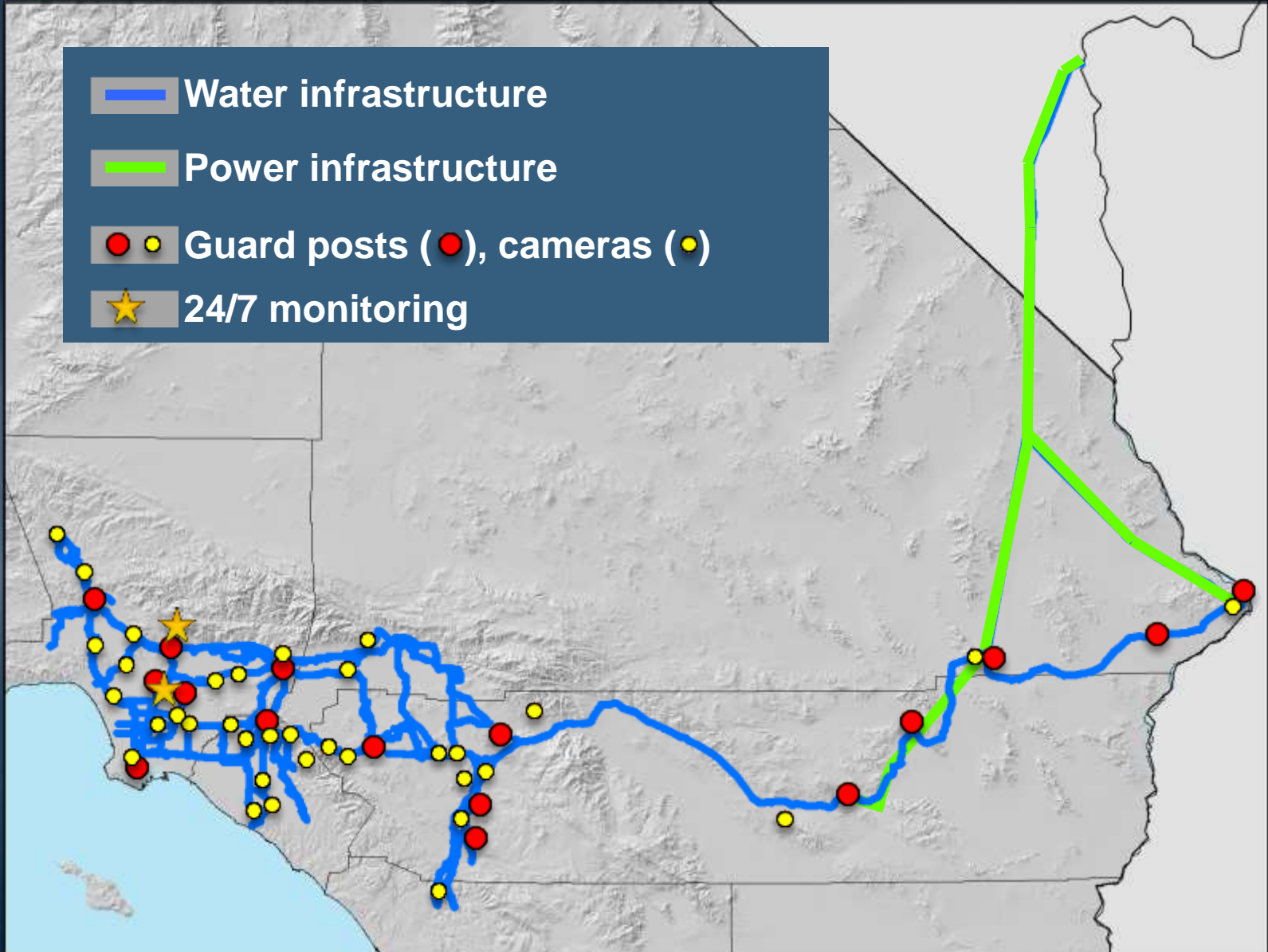
Authorize an Agreement to Provide Security Guard Services

Engineering & Operations Committee
Item 8-2
September 21, 2015

Current Action

- Adopt the CEQA determination
- Authorize entering into an agreement with Securitas to provide security services for a one-year contract renewable for four additional years, with the first year's cost not to exceed \$7.1 million and with each subsequent year to be negotiated, for a maximum payable total of \$38.1 million

Scope of Protected Infrastructure



Need for Security Guard Services

- Environmental Protection Agency & Dept. of Homeland Security oversee water utility security
- Both agencies recognize benefits of guard force
 - Control access
 - Patrol infrastructure
 - Respond to incidents
- Provide flexible security staffing in response to changing threats
- Allows Metropolitan staff to focus on core operational activities

Functions of Security Guard Services

- Control access to critical infrastructure sites
- Operate enterprise-wide video cameras and card readers at Security Watch Center (24/7)
- Respond to security incidents (24/7) by alerting Metropolitan and law enforcement
- Support infrastructure shutdowns and special events
- Patrol infrastructure on weekends & holidays

Controlling Access

Matching Identification to Driver



Validating Deliveries



24-hour Monitoring Security Watch Center



Competitive Bid Timeline (2015)

● May

- Best-value Request for Proposals issued
- Mandatory bid conference

● June

- Proposals submitted and evaluated
- Three finalists identified for further consideration

● July

- Best and Final Offers solicited

● August

- Final offers scored, leading bidder identified

Bid Comparison to Prior Years

	2005	2010	2015
Bidders at RFP conference	6	24	16
Responsive proposals	2	8	9
Firms in final runoff	--	2	3

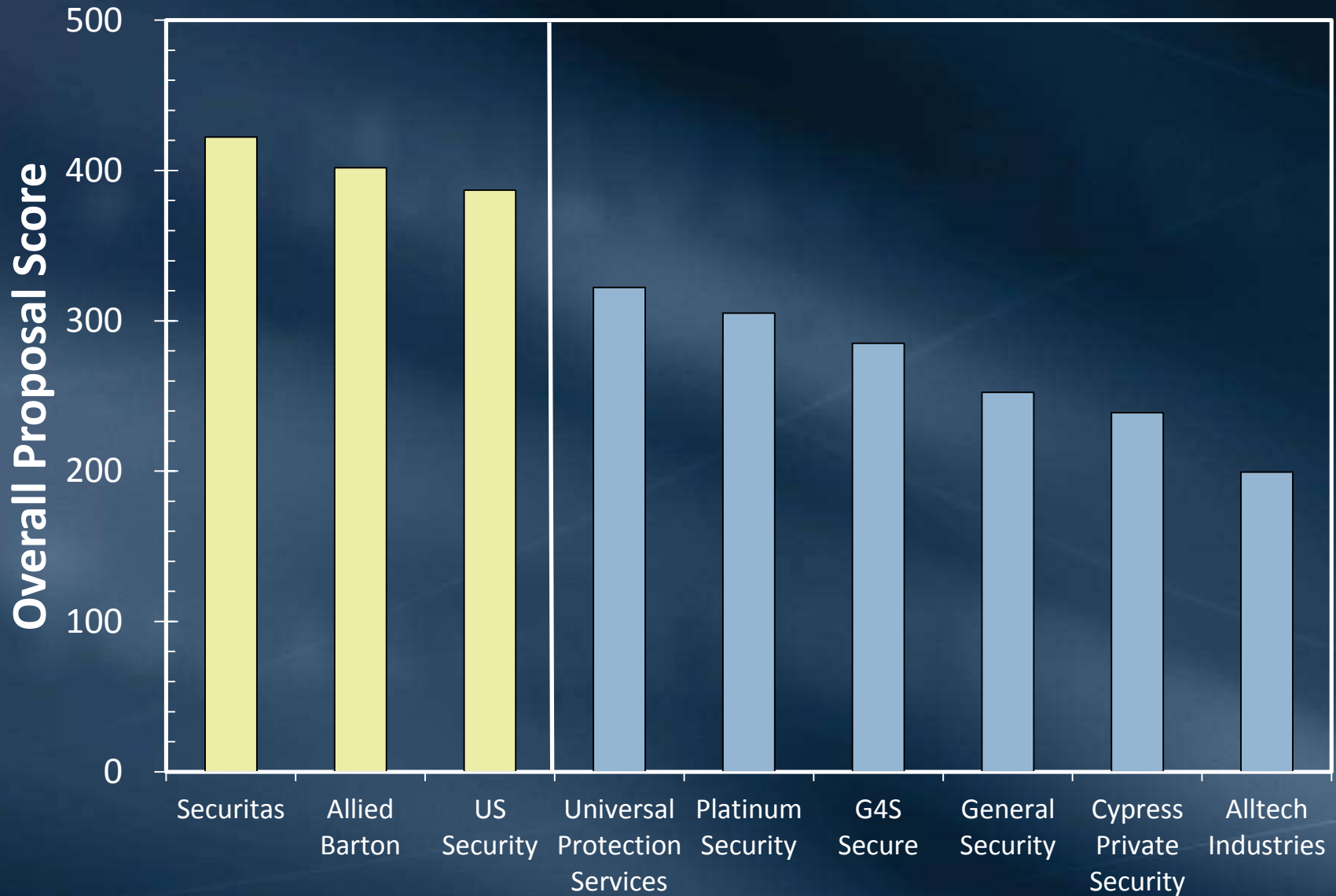
Strong Bidder Response

- Increased regional presence of security firms
- Clearly defined scope of work
- Expanded business outreach

Best-Value Selection Criteria

- Organizational qualifications, experience, & performance
- Staff qualifications
- Approach and methodology
- Transition plan
- Cost
- Others including environmental sensitivity, regional & small business enterprise

Scoring of Proposals



Board Options

● Option #1

- Adopt CEQA determination that the proposed action is not defined as a project under CEQA and is not subject to the provisions of CEQA
- Authorize an agreement with Securitas:
 - One-year agreement renewable for four additional years
 - First year's cost not-to-exceed \$7.1 million with each subsequent year to be negotiated
 - Maximum payable total of \$38.1 M for the five-year term

● Option #2

- Do not award the guard contract
- Re-advertise in an attempt to attain more favorable proposals

Staff Recommendation

- Option #1

