



Authorize an Agreement to Provide Security Guard Services

Engineering & Operations Committee
Item 8-5
December 13, 2010

Current Action

- Adopt the CEQA determination
- Authorize entering into a one-year agreement with Securitas for contract guard service with options to renew for four additional years at a total not-to-exceed cost of \$35M

Growing Need for Security Guard Services

- President's Commission on Critical Infrastructure Protection
- Protection of infrastructure per vulnerability assessment for Environmental Protection Agency
- Capacity to adjust security posture to Homeland Security Alert Conditions
- Requirements by regulators
- Independence from work force without burdening core business

Functions of Security Guard Services

- Controlling access to critical infrastructure sites
- Operating enterprise-wide video cameras and card readers at Security Watch Center (24/7)
- Responding to security incidents (24/7) by alerting Metropolitan and police forces
- Supporting infrastructure shutdowns and special events
- Aqueduct patrols (weekends, holidays)

Controlling Access

Matching Identification to Driver



24-hour Monitoring Security Watch Center



Validating Deliveries



Competitive Bid Timeline, 2010

- April 2010
 - Best-value Request for Proposals issued
 - Mandatory bidders' conference
- June-July 2010
 - Proposals due
 - Proposals evaluated
 - Two finalists identified, invited to present
- August 2010
 - Best and Final Offers solicited
- September 2010
 - Final offers scored, leading bidder identified

Bid Comparison: 2005 vs. 2010

	2005	2010
Bidders at RFP conference	6	24
Responsive proposals	2	8
Firms in final runoff	n/a	2

Greater response due to

- Increased regional presence of security firms
- More clearly defined scope of work
- Expanded business outreach

Best-Value Selection Criteria

Basic

- Provider qualifications, staff experience, approach, transition plan, cost, small business outreach

Additional Capabilities of Leading Contenders

- Capacity to service Inland Empire, Desert
- Assignment of qualified project manager
- Detailed identification and management of variable costs

Board Options

● Option #1

- Adopt CEQA determination
- Authorize an agreement with Securitas for security services:
 - One-year agreement renewable for four additional years
 - First year's cost not-to-exceed \$6.5 million and for each subsequent year to be negotiated
 - Maximum payable total of \$35M for the five-year term

● Option #2

- Do not award the guard contract
- Re-advertise

Staff Recommendation

- Option #1

