

Authorize an Agreement to Provide Security Guard Services

Engineering & Operations Committee Item 8-3 November 8, 2010

Current Action

- Adopt the CEQA determination
- Authorize entering into an agreement with Securitas for contract guard service for a maximum period of five years at a not-to-exceed total cost of \$35M

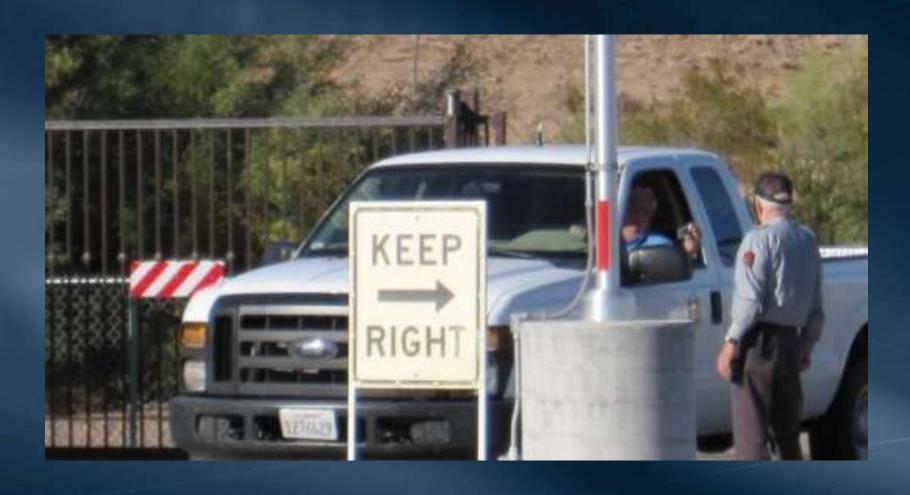
Growing Need for Security Guard Services

- President's Commission on Critical Infrastructure Protection
- Protection of infrastructure per vulnerability assessment for Environmental Protection Agency
- Capacity to adjust security posture to Homeland Security Alert Conditions
- Requirements by regulators
- Independence from work force without burdening core business

Functions of Security Guard Services

- Controlling access to critical infrastructure sites
- Operating enterprise-wide video cameras and card readers at Security Watch Center (24/7)
- Responding to security incidents (24/7) by alerting Metropolitan and police forces
- Supporting infrastructure shutdowns and special events
- Aqueduct patrols (weekends, holidays)

Controlling Access Matching Identification to Driver



24-hour Monitoring Security Watch Center



Validating Deliveries



Competitive Bid Timeline, 2010

- April 2010
 - Best-value Request for Proposals issued
 - Mandatory bidders' conference
- June-July 2010
 - Proposals due
 - Proposals evaluated
 - Two finalists identified, invited to present
- August 2010
 - Best and Final Offers solicited
- September 2010
 - Final offers scored, leading bidder identified

Bid Comparison: 2005 vs. 2010

	2005	2010
Bidders at RFP conference	6	24
Responsive proposals	2	8
Firms in final runoff	n/a	2

Greater response due to

- Increased regional presence of security firms
- More clearly defined scope of work
- Expanded business outreach

Best-Value Selection Criteria

Basic

Provider qualifications, staff experience, approach, transition plan, cost, small business outreach

Additional Capabilities of Leading Contenders

- Capacity to service Inland Empire, Desert
- Assignment of qualified project manager
- Detailed identification and management of variable costs

Projected Cost Ceiling

Max Amount Payable for Year 1, 2011:	\$6.5 M
Max Payable Increases per Year, Years 2-5: [Each year is negotiated.]	Approx. 3.5%
Max Payable Total for 5 Years	\$35 M

Coverage for

- 1. Regular guard patrols, sentries, supervision, and 10% surge
- 2. Up to 2% negotiated, CPI-indexed salary increases, promotions
- Increased variable costs (patrol vehicle lease and maintenance, state and federal unemployment insurance, medical benefits)
- 4. Charging back special event coverage to Metropolitan requestors with own project funds, to provide for all of Metropolitan's needs

Board Options

- Option #1
 - Adopt CEQA determination
 - Authorize an agreement with Securitas for a oneyear contract with four options to renew at a notto-exceed cost of \$35M
- Option #2
 - Do not award the guard contract
 - Re-advertise

Staff Recommendation

Option #1

