



Authorize an Agreement to Provide Security Guard Services

Engineering & Operations Committee
Item 8-3
November 8, 2010

Current Action

- Adopt the CEQA determination
- Authorize entering into an agreement with Securitas for contract guard service for a maximum period of five years at a not-to-exceed total cost of \$35M

Growing Need for Security Guard Services

- President's Commission on Critical Infrastructure Protection
- Protection of infrastructure per vulnerability assessment for Environmental Protection Agency
- Capacity to adjust security posture to Homeland Security Alert Conditions
- Requirements by regulators
- Independence from work force without burdening core business

Functions of Security Guard Services

- Controlling access to critical infrastructure sites
- Operating enterprise-wide video cameras and card readers at Security Watch Center (24/7)
- Responding to security incidents (24/7) by alerting Metropolitan and police forces
- Supporting infrastructure shutdowns and special events
- Aqueduct patrols (weekends, holidays)

Controlling Access

Matching Identification to Driver



24-hour Monitoring Security Watch Center



Validating Deliveries



Competitive Bid Timeline, 2010

- April 2010
 - Best-value Request for Proposals issued
 - Mandatory bidders' conference
- June-July 2010
 - Proposals due
 - Proposals evaluated
 - Two finalists identified, invited to present
- August 2010
 - Best and Final Offers solicited
- September 2010
 - Final offers scored, leading bidder identified

Bid Comparison: 2005 vs. 2010

	2005	2010
Bidders at RFP conference	6	24
Responsive proposals	2	8
Firms in final runoff	n/a	2

Greater response due to

- Increased regional presence of security firms
- More clearly defined scope of work
- Expanded business outreach

Best-Value Selection Criteria

Basic

- Provider qualifications, staff experience, approach, transition plan, cost, small business outreach

Additional Capabilities of Leading Contenders

- Capacity to service Inland Empire, Desert
- Assignment of qualified project manager
- Detailed identification and management of variable costs

Projected Cost Ceiling

Max Amount Payable for Year 1, 2011:	\$6.5 M
Max Payable Increases per Year , Years 2-5: [Each year is negotiated.]	Approx. 3.5%
Max Payable Total for 5 Years	\$35 M

Coverage for

1. Regular guard patrols, sentries, supervision, and 10% surge
2. Up to 2% negotiated, CPI-indexed salary increases, promotions
3. Increased variable costs (patrol vehicle lease and maintenance, state and federal unemployment insurance, medical benefits)
4. Charging back special event coverage to Metropolitan requestors with own project funds, to provide for all of Metropolitan's needs

Board Options

● Option #1

- Adopt CEQA determination
- Authorize an agreement with Securitas for a one-year contract with four options to renew at a not-to-exceed cost of \$35M

● Option #2

- Do not award the guard contract
- Re-advertise

Staff Recommendation

- Option #1

